

INSIDE SALES REPRESENTATIVE

TEXCAN is one of Canada's largest electrical wire, cable and data communication distributors for over 30 years. Texcan has been supplying solutions for automotive, power distribution, control, industrial automation, commercial, residential, premise wiring and networking applications. Our commitment to superior customer service is the number one reason our customers keep coming back.

Our parent company, Sonepar, is a major global electrical distributor, with divisions in 35 countries on four continents, and over 34,000 people and more than 2,300 branches.

We are currently seeking an experienced **Inside Sales Representative**.

Responsibilities include but are not limited to:

- Contacting current customers and identifying existing and/or new products.
- Responding to and processing incoming calls and orders.
- Opening new accounts and maintaining existing customer base.
- Developing customer base and sales leads by reaching the existing/new customers.
- Entering orders into system.
- Maintaining knowledge base on current products and learning about new products.
- Providing pricing quotations and follow-up on quotes.
- Providing basic technical support on products.
- Building strong relationships for repeat opportunities
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Requirements:

- High School Diploma required.
- Post Secondary courses in Sales and/or Marketing preferred.
- Knowledge of Microsoft Office required.
- 1-3 years related experience.
- Product knowledge or industry experience preferred

This is a unique opportunity for anyone who wants to roll-up their sleeves and be a part of a dynamic team. Please forward your resume to texcancareers@sonepar.ca (no phone calls please).

To learn more about us please check out: www.texcan.com or www.sonepar.com.

We thank all applicants for their interest, but wish to advise that only those selected for an interview will be contacted.